



The Vendor Drop Ship capability in the Infor XA Material Logistics (ML) module allows vendors to directly drop ship products from their plants or warehouses directly to the end customers. Developed by Agility, Inc., this capability eliminates the need for the internal material handling transactions that were previously required. Vendor payment and customer invoicing is performed within XA, and the required tracking and visibility is addressed without manual intervention.

This vendor drop ship concept is similar to the Amazon business model. This revolutionary approach reduces the need to carry a large amount of inventory, or consume excess warehouse space. This cost efficient approach leverages your existing supply chain, increases sales, and reduces costs.

**Combustible Fuels and Additives:** shipping and moving combustible fuels and additives are governed by stringent EPA guidelines that require additional insurance coverage and special storage requirements.

**Benefits:**

- Dramatic insurance and storage savings
- Streamlined shipping directly to customers resulting in reduced shipping, handling (picking and packing), and logistics costs
- Reduced inventory carrying cost
- Elimination of the costs for special inventory locations and handling
- Reduced manual intervention to track product movement
- Reduction of customer penalties due to stock outs, partial shipments, and back orders
- Maintains the burden of governmental regulations with the vendors

**Lithium Ion Batteries:** the shipping requirements for lithium ion batteries are very restrictive and expensive.

**Benefits:**

- Existing vendors are very familiar with the strict shipping and labeling requirements, and can more cost effectively handle the logistics challenges
- Reduction in shipping and handling requirements and costs
- More timely processing of customer orders

**Spare or Replacement Parts:** reduce the need to manufacture stock and distribute low volume products.

**Benefits:**

- Reduces inventory and carrying costs
- Reduces customer delivery time
- Improves overall customer experience
- Still maintain high profitability on spare or replacement parts

**Company logo'd merchandise:** reduce the need to manufacture, stock and distribute consumer merchandise in an infinite combination of styles, sizes and colors.

**Benefits:**

- Most of these consumer items are outsourced currently
- Eliminates expensive inventory and carrying costs
- Improves customer satisfaction and experience
- Increases variety of offerings, leading to increased sales and product loyalty

Agility, Inc. is a world class firm specializing in Enterprise Resource Planning (ERP) products for manufacturers and distributors.

